

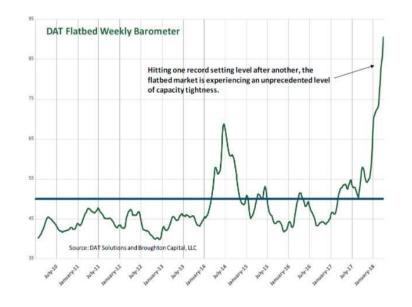
# Let's talk SURFACES

December 4, 2018

To: All QDI Surfaces Customers:

Subject: Energy Surcharge Announcement Effective January 2, 2019

Effective January 2, 2019 due to the increase in energy cost and energy surcharges from all suppliers we purchase from, we have no choice but to add a 2.5% energy surcharge to every invoice total until further notice. For over two years, QDI Surfaces as a company has absorbed these additional costs. However, while we regret this notice, the escalating increases in energy costs have simply outpaced our ability to absorb these increases. We at QDI do not want to raise pricing in some cases we have recently lowered our market pricing to be as competitive as possible. This surcharge will allow us to provide great customer service you expect from QDI without a price increase. The charts below illustrate the increases in capacity driving energy charges up over the last two years.



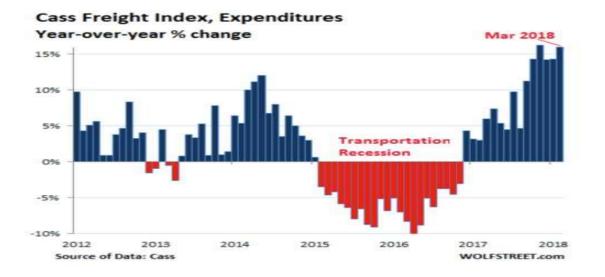
**PHOENIX** 2633 N 24TH DRIVE PHOENIX, AZ 85009 P 602.269.7900 F 602.233.1100 **ANAHEIM** 4616 EAST LA PALMA ANAHEIM, CA92807 P 310.631.3536 F 310.631.3538 DALLAS 2605 FREEWOOD DRIVE DALLAS, TX 75220 P 214.741.2200 F 214.741.2201 **THE WOODLANDS** 312 SPRING HILL DR, STE 200 SPRING, TX 77386 P 281.651.4285 F 713.957.2601 HOUSTON 5800 CENTRALCREST ST HOUSTON, TX 77092 P 713.957.2600

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We at QDI will continue to monitor energy cost daily, seeking options that minimize their impact on both QDI and our customers.

As always, we appreciate your business and your support of QDI products. We pledge our continued efforts to reduce or minimize the future impact of energy and other costs on both of our businesses while at the same time providing the innovative and market-leading products for which QDI Surfaces is known for Nationwide.

Sincerely,

John R. Morella Sales Manager QDI Surfaces Stone and Tile Houston, TX

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